



I Mina'trentai Dos na Liheslaturan Guåhan

Senator Vicente (ben) Cabrera Pangelinan (D)

MAR 19 2014

The Honorable Judith T. Won Pat, Ed.D.

Speaker

I Mina'trentai Dos Na Liheslaturan Guåhan

155 Hesler Place

Hagåtña, Guam 96910

VIA: The Honorable Rory J. Respicio

Chairperson, Committee on Rules

RE: Committee Report on Bill No. 203-32 (COR), As Substituted

Dear Speaker Won Pat:

Transmitted herewith is the Committee Report on Bill No. 203-32 (COR), as substituted, An Act to *Add* a New Chapter 45A to Division 2, Title 10 of the Guam Code Annotated, Relative to Establishing the Plug-in Electric Vehicle Rebate Program Act, sponsored by Senator Chris Duenas, which was referred to the Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public Parks, Recreation, Historic Preservation and Land.

Committee votes are as follows:

1 TO PASS

0 NOT TO PASS

5 ✓ TO REPORT OUT ONLY

0 TO ABSTAIN

0 TO PLACE IN INACTIVE FILE

Si Yu'os Ma'åse',

Vicente (ben) Cabrera Pangelinan

Chairman

Chairman
Committee on Appropriations,
Public Debt, Legal Affairs,
Retirement, Public Parks,
Recreation, Historic Preservation
and Land

Member
Committee on Education,
Public Libraries
and Women's Affairs

Member
Committee on General
Government Operations and
Cultural Affairs

Member
Committee on Municipal
Affairs, Tourism, Housing and
Hagåtña Restoration and
Development Authority

Member
Committee on Health &
Human Services, Health
Insurance Reform, Economic
Development and Senior
Citizens

Member
Committee on Aviation, Ground
Transportation, Regulatory
Concerns and Future
Generations

2014 MAR 20 PM 3:17M

**COMMITTEE REPORT
ON**

Bill No. 203-32 (COR), As Substituted

Sponsored by Senator Chris Duenas

**An Act to *Add* a New Chapter 45A to Division 2, Title
10 of the Guam Code Annotated, Relative to
Establishing the Plug-in Electric Vehicle Rebate
Program Act.**



Office of

the People

I Mina'trentai Dos na Liheslaturan Guåhan

Senator Vicente (ben) Cabrera Pangelinan (D)

MAR 19 2014

MEMORANDUM

To: All Members
Committee on Appropriations, Public Debt, Legal Affairs, Retirement,
Public Parks, Recreation, Historic Preservation and Land.

From: Senator Vicente (ben) Cabrera Pangelinan
Committee Chairperson

Subject: Committee Report on Bill No. 203-32 (COR), As Substituted


Transmitted herewith for your consideration is the Committee Report on Bill No. 203-32 (COR) as substituted, An Act to *Add* a New Chapter 45A to Division 2, Title 10 of the Guam Code Annotated, Relative to Establishing the Plug-in Electric Vehicle Rebate Program Act, sponsored by Senator Chris Duemas.

This report includes the following:

1. Committee Voting Sheet
2. Committee Report Narrative
3. Copy of Bill No. 203-32 (COR) As Introduced
4. Copy of Bill No. 203-32 (COR), As Substituted
5. Public Hearing Sign-in Sheet
6. Copies of Written Testimonies
7. Copy of Fiscal Note
8. Copy of COR referral Bill No. 203-32 (COR)
9. Notices of Public Hearing
10. Copy of the Public Hearing Agenda

Please take the appropriate action on the attached voting sheet. Your attention to this matter is greatly appreciated. Should you have any questions or concerns, please do not hesitate to contact my office.

Si Yu'os Ma'åse',


Vicente (ben) Cabrera Pangelinan
Chairman

Chairman
Committee on Appropriations,
Public Debt, Legal Affairs,
Retirement, Public Parks,
Recreation, Historic Preservation
and Land

Member
Committee on Education,
Public Libraries
and Women's Affairs

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Affairs, Tourism, Housing and
Hagåtña Restoration and
Development Authority

Member
Committee on Health &
Human Services, Health
Insurance Reform, Economic
Development and Senior
Citizens


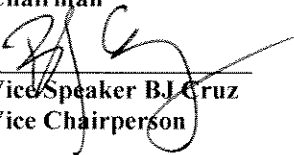
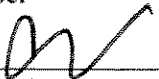
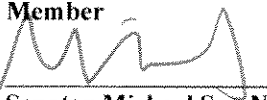

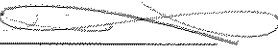
Member
Committee on Aviation, Ground
Transportation, Regulatory
Concerns and Future
Generations

I MINA' TRENTAI DOS NA LIHESLATURAN GUÅHAN

Committee Voting Sheet

Committee on Appropriations, Public Debt, Legal Affairs, Retirement,
Public Parks, Recreation, Historic Preservation and Land

Bill No. 203-32 (COR), As Substituted, An Act to *Add* a New Chapter 45A to Division 2, Title 10 of the Guam Code Annotated, Relative to Establishing the Plug-in Electric Vehicle Rebate Program Act.

Committee Members	To Pass	Not To Pass	Report Out Only	Abstain	Inactive File
 Senator Vicente (ben) Cabrera Pangelinan Chairman	_____	_____	<input checked="" type="checkbox"/>	_____	_____
 Vice Speaker B.J. Cruz Vice Chairperson	_____	_____	<input checked="" type="checkbox"/>	_____	_____
Speaker Judith T. Won Pat Member	_____	_____	_____	_____	_____
Senator Tina Rose Muña-Barnes Member	_____	_____	_____	_____	_____
 Senator Dennis Rodriguez, Jr. Member	_____	_____	<input checked="" type="checkbox"/> 3/11	_____	_____
 Senator Michael San Nicolas Member	_____	_____	<input checked="" type="checkbox"/> 3/11/14	_____	_____
 Senator Tommy Morrison Member	<input checked="" type="checkbox"/>	_____	_____	_____	_____
 Senator Michael Limtiaco Member	_____	_____	<input checked="" type="checkbox"/> 3/11/14 e	_____	_____



I Mina'trentai Dos na Liheslaturan Guåhan

Senator Vicente (ben) Cabrera Pangelinan (D)

Committee Report

Bill No. 203-32 (LS): An Act to offer incentives for the purchase of plug-in electric vehicles.

I. OVERVIEW

The Committee on Appropriations, Taxation, Public Debt, Banking, Insurance, Retirement, and Land convened a public hearing on January 10, 2014 at 9:00am in *I Liheslatura's* public hearing room.

Public Notice Requirements

Notices were disseminated via hand-delivery and e-mail to all senators and all main media broadcasting outlets on January 3, 2014 (5-Day Notice), and again on January 8, 2014 (48 Hour Notice).

(a) Committee Members and Senators Present

Senator Vicente (ben) Cabrera Pangelinan, Chairperson
Speaker Judith Won Pat, Member
Senator Michael Limtiaco, Member
Senator Thomas Morrison, Member
Senator Frank Aguon, Jr.
Senator Chris Duenas
Senator Aline Yamashita
Senator Tony Ada

(b) Appearing before the Committee

Mr. Peter Calvo, Director, Guam Energy Office
Mr. Sammy Sotelo, Director of Marketing and Distribution, Atkins
Kroll
Mr. Philippe Gerling, General Manager, Nissan Guam
Mr. Martin Benavente, Director, Guam Housing Corporation

(c) Written Testimonies Submitted

Mr. Jeff Voacolo, Guam Renewable Energy Association
Mr. Peter S. Calvo, Director of the Guam Energy Office
Mr. Philippe Gerling, General Manager of Nissan Motor Corp. In
Guam

Chairman
Committee on Appropriations,
Public Debt, Legal Affairs,
Retirement, Public Parks,
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Insurance Reform, Economic
Development and Senior
Citizens

Member
Committee on Aviation, Ground
Transportation, Regulatory
Concerns and Future
Generations

II. COMMITTEE PROCEEDINGS

Bill Sponsor Summary

Chairman Pangelinan: We will proceed with the next bill on the agenda. The next bill on the agenda is introduced by Senator Chris Duenas, which is an act to offer incentives for the purchase of plug-in electric vehicles. We have signed up to testify, Mr. Peter Calvo and Mr. Sammy Sotelo, will those gentlemen please come forward and anybody else that would testify, please come forward. I'm going to give Senator Duenas an opportunity to give us a synopsis of the bill.

Senator Chris Duenas: Thank you Mr. Chairman and I appreciate the opportunity for this Bill 203 to be heard. I'll just make some brief remarks for the opening. I like to thank everyone for being here and taking time out of your busy schedule. This past October, I introduced Bill 203, which provides a \$7,500 limited tax rebate to any person or business that purchases an electric vehicle. The intent of the bill is to make electric vehicles affordable for our working families and to "incentify" and fast track the Guam community to embrace new technology. The bill addresses three key issues, which are high on my priority list. The more money we spend on gasoline, the less money we see circulating in the economy. Ultimately, it is our working families and local businesses that suffer. The Guam Power Authority reported earlier this year the cost to plug in and fill up an electric vehicle is \$2.50/gallon as opposed to the \$5/gallon gas at the gas station, which is currently on the rise. The more people save at the pump, the more income they have to spend with their families. Ultimately more money circulates in the island economy than the millions of dollars that go off-island each year. A family that spends \$400/month on gas will save half of this if they switched to an electric vehicle. This is an additional \$200/month for groceries, clothes, and entertainment. I believe our island has an opportunity to be transformational towards electric vehicles and it's very achievable. If the government helps jump start it, Bill 203 is a good start. Again I thank you for your participation today and I look forward to your testimony and feedback to all those who attended, thank you Mr. Chairman.

Chairman Pangelinan: Thank you very much Senator Duenas. We will go ahead and receive the public testimony at this time. We will start with Mr. Peter Calvo in the order of the sign-up; we also have Mr. Philip Gerling from Nissan Guam as well.

Testimony

Mr. Peter Calvo: Thank you Mr. Chairman, honorable Senator vicente pangelinan, members of the Committee of Appropriations, Public Debt and Legal Affairs, Public Parks and Recreation and Historical Preservation and Land.

(read written testimony; see attach).

We would like to fully support and endorse this program for electric vehicles. It is something that the Guam Energy Taskforce has looked at very seriously with the transportation options is something that we would like to see flourish. We fully support it and we would like to see this go forward. Thank you.

Chairman Pangelinan: Thank you very much Mr. Calvo. Mr. Sotelo.

Mr. Sammy Sotelo: Good morning Mr. Chair and Senators. My name is Sammy Sotelo the Director of Marketing and Distribution at Atkins Kroll. I'm here in support of this bill. We also like to recommend some inclusions in it with regards to hybrid vehicles.

Let me start by thanking Senator Duenas and those that have signed onto the bill to support any incentive for vehicle sales on Guam, especially with regards to fuel efficient vehicles. As you know as it was clearly stated earlier, that the more money people have in their pockets, they can go out and spend and the more it generates spending power in the economy. That's really in essence at the end of the day that this bill does. The less money people spend on gasoline, the more that they can afford to send school children to better schools, to buy clothes and food and hence, the increase in GRT revenues and what not. With that while the current economic forecast, we're looking at a bunch of big things coming up like the Guam buildup and the China Visa Waiver program and they're not in place today. We can do something proactive and one way to do that is incremental sales through hybrid vehicles and electronic vehicle.

While the bill in its current format is only addressing electric vehicles, it's our intent to say, "Hey that's a great idea," but let's take a look at the bigger picture with regards to hybrids. It will help on a bigger scale when it comes to dollars and cents. For example, you can get a hybrid nowadays for under twenty-thousand with 50 miles to the gallon. It's fantastic. The more you drive by a gasoline station, the more you feel better about yourself. You just don't have to make that pit stop. I think that relates to everybody and from our stand point we sell cars. From a business in the community, it's better for the community, that's our stand point on it. There's a lot of incentivizing electric vehicles and hybrid vehicles for the community of Guam. Thank you.

Chairman Pangelinan: Mr. Gerling.

Mr. Philippe Gerling: Thank you Mr. Chairman and honorable Senators. Good morning my name is Phillip Gerling and I'm the General Manager at Nissan. Thank you Senator Duenas, Rodriguez, Ada and Morrison for introducing this bill, we are pleased to see that you are pursuing this approach for providing local incentives to customers who are interested in purchasing electric vehicles. Actually there are twenty states in the US that provides local incentives besides the federal incentives as well, so this is not a unique situation.

(read written testimony; see attach).

Chairman Pangelinan: Thank you very much Mr. Gerling. Senator Duenas.

Senator Chris Duenas: Thank you Mr. Chairman, Thank you all for your testimonies. Just really briefly because we have a lot more business here to move forward on, I understand your position Mr. Gerling, and what we're looking at here and working with the bill and having made contact now with several other dealers and the dealers association is a tiered approach to this. One of the things that's been approached is the possibility of the GRT abatement on the hybrids and another vehicle that are fully electric. In fact I think you're even familiar with slow speed vehicles under 40 mph that are still street legal have been brought to our attention and all of this is still continue to dove into the idea of the real effort here is first of all the economic driver – the disposable income, which neutralizes this investment and the other part is the green technology and also behavior. My just one question to you maybe Sammy and Philippe, in your market analysis is it a behavior issue because sometimes people with fully electric are sometimes leery of it first off that's why they go for a hybrid, maybe an approach and another lower tier of course and not at this level. But still incentivizing and making it marketable knowing that a person who owns a hybrid would be very comfortable than moving onto a fully electric one for their next vehicle.

Mr. Philippe Gerling: Yes, there's definitely Senator, a behavioral approach. Many people talk about full electric vehicle, but many people have fear of the range of the vehicle and how long it'll last on a battery charged and so forth. It is a new technology; it's not common with the public yet. People are not familiar with it. It's an emerging technology and it's here to stay. Nissan has invested a considerable amount in developing these vehicles. Sales has really been taking off in the mainland. They're moving to commercial vehicles. The British postal service has a fleet of MV200 the small vans full of electric on trial right now. So it's a matter of time it comes to the US market and eventually to Guam. The clean use of the vehicle and the low cost of maintenance, the only thing the vehicle requires is the rotation of tires twice a year and the battery check to make sure the integrity of the battery is working properly. It's a very low cost vehicle and has many benefits. Contrary to the hybrid vehicles that have been in the market quite a few years and is well accepted. You can get in a hybrid vehicle for less than \$20,000 that technology is not as affordable as an electric yet, because it's the beginning of the product life and as you know they pay higher for the benefits of a new product.

Senator Chris Duenas: Sammy?

Mr. Sammy Sotelo: Yes, Thank you Senator. Just to speak on the behavior of consumers on Guam, just out of experience, we've had a number of years, probably 10 years representing hybrids through the Toyota brand on Guam. Toyota introduced the technology in the 90s and we're the most experienced. We sell over 5 million hybrid vehicles worldwide, so they know their stuff. We sell to competing brands to competing brands such as Mazda. We just sold hybrid technology to that company so they can develop. It's a very progressive type of technology. When it comes to the behavior on Guam, we've experienced a number of things, "Why would people buy a hybrid?" Obviously it's driven for the MPG. But then you get into the technology of it all. They introduced the hybrid synergy drive – What is it? The fact of the matter is we learned that they were scared of that kind of technology. Is it going to get me to where I need to go? Is it reliable? Is it going to cost me more for servicing? There are all kinds of the unknowns a few years ago. But the technology these days is a matter of fact the application to some of these lives is so much easier. From the dealership stand point we make money selling and servicing the

car. When you own a hybrid you service it less and spend less. The less the engine works, the less you spend on getting it serviced. So the service intervals are less. What it comes down to is the education of the actual consumer to put it on an easier term basically; you get just in and drive. Hybrids have the smart touch key system; you just push the button and go. It's a cool experience, you just push the button and you don't hear an engine like you normally would. You'll get use to it and you'll just drive as you would normally drive. So it's that discovery phase that we recall over the past few years, but it's more acceptable, much more acceptable. I'm just making some observations, in 2012 to 2013 sells in hybrids there were 82 vehicles sold in 2012 just Prius and in 2013 we sold 121. That's not including the Lexus counterparts of the RX and the GX and the CT and the HS and all those Lexus lines that I did not count. I'm talking about the Joe consumer who just wants a very reliable transportation that there's nothing to fear because the hybrid technology is affordable. It starts around \$20,000 and the next grade in the Prius line is that's the Prius C by the way at 50 MPG. The next one is the mid twenties in the Prius and then you get into the bigger ones that are like the Prius V.

So Senator Duenas has mentioned that it's a great idea to include a tiered approach, whether it's a GRT abatement or GRT reduction from the business. There's no cash out from anybody, the fact is when you buy a hybrid that's \$20,000 you waive the 4% GRT and you think its \$25,000 you waive the GRT plus another maybe \$500 to \$1,000. \$26,000 and up you waive the GRT plus \$1,500 incentive. There's ways to do it and believe me those don't sound much to that consumer in the long run that is huge. We'll see an incremental. We're not talking about cannibalization, why would we be here? It's all about incremental monies out there both sales and into the GRT in other areas to buy clothes and food as we talked about earlier. That's from the behavior point of view. The technology like I mentioned is there and it's easy to drive and there's less maintenance and there's nothing to be afraid of, while we do have full plug in capability with the Prius plug in and the Chevy Bolt, because we also represent the Chevrolet side of things. In the mainland you get a Chevrolet in the upper \$40s. By the time you get to Guam, because you need to pay that GRT, it'll be in the \$50s and even with that \$7,500 from the federal incentive plus what we're doing here, it's not a very affordable technology, but the hybrids are today. The point is the technology is already there to help us with this effort and I just ask that you include this, Thank you.

Senator Chris Duenas: Thank you Mr. Chairman, I look forward to working with the Committee and the vehicle association. Thank you.

Chairman Pangelinan: Thank you very much. Pete?

Mr. Peter Calvo: I'm very encouraged with Senator Duenas' mention with the tiered approach, because indeed a lot of these things are covered in our strategic plan. I just want to let you know about our experience with the Prius. Our gas expense for our two Prius for our whole year, each Prius was just about \$500 a year for gas. The gas expense was really reduced and I appreciate the opportunity to comment on that tier approach when you bring it forth. In fact, with the registration fee we also within the strategic plan, that's one of the areas we want to touch on, the registration incentive for lower mileage vehicles and anti-idling programs. I also wanted to add that the Department of Energy has invested a sizable amount of money to improving the

technology of battery systems within both motor vehicles and PV systems so the new generation of batteries coming out will be a lot more efficient and have a lot more capacity.

Senator vicente pangelinan: Pete, \$500 versus what?

Mr. Peter Calvo: All I could compare... We have a van right now and the van was \$1004 or something like that.

Chairman Pangelinan: But the van is probably a v6 or v8

Mr. Peter Calvo: It's a small van not a big van. We just did the analysis recently, so I can get the details.

Chairman Pangelinan: Yah, I know, because you got to compare it to something.

Mr. Peter Calvo: I am comparing it to my expense with our vehicles.

Chairman Pangelinan: Or the mileage travelled, we have to do that kind of analysis. It's only \$500/year, but you're driving 2 miles a day. I think we got to do that. Mr. Benavente did you want to testify on this before we proceed with the questions. We will go head and receive additional testimonies.

Mr. Martin Benavente: Thank you Mr. Chairman and members of the Committee. We've been discussing this bill with Senator Duenas. I just want to come and support it while the Legislature is looking at the subject of energy saving, we wanted to expand this a little more. We have some departments in the Gov Guam that have compounds that use these other vehicles to go back and forth and maybe we can start by legalizing the use of golf carts and electric golf carts. I don't know if you want to put the same amount and assistance to buy them and that \$7,500 buys that golf cart already and it'll be good to us if we get it, but some kind of incentive. I went to a place in Texas where my daughter lives and there's a whole time where all the driving is done by electric golf carts. They use it to church and their golf tournaments and their store and things like that within the compound. The compound happens to be almost as big as Dededo. We need to start allowing the usage of things like golf carts on that level.

The second thing I wanted to mention is that on the side of housing, we are now pushing to get homes built less than \$100,000 in some cases even a lot lower than that. When you start looking at what the monthly payments will be on these metal buildings and other alternative buildings systems, your monthly payment will be less than \$200, while your power bill is hitting at \$400-\$500 dollars. We are looking at installing solar power units to our new houses that are building built, but offer some kind of matching grant or something to the new home owners so that they can afford some of these new systems coming up. In turn of sustainability over the years, they can come back and be paying a lot less for the power bill. A lot of that is happening today where people have to shut down their water and their power because they just can't afford it. We're trying to find a way to help them and that's all my testimony is about. Thank you for allowing this Mr. Chairman and the rest of the committee.

Chairman Pangelinan: Thank you very much Mr. Benavente. I would like to recognize Mr. Tommy Morrison who is here to join us. Speaker Won Pat do you have any comments or questions?

Speaker Judith Won Pat: Yes thank you very much. Mr. Calvo, I know you mentioned how efficient and successful the appliance rebate program has worked, but that's out of federal rebate dollars sent here. We're not talking about federal dollars at all. The bill actually calls for a totally separate appropriation in addition to your budget to be able to do this. Of course that's a different matter all together when you talk about an appropriation. I too would like to see more data in terms of how much you spent before and how much you're saving now. You may have savings in terms of your vehicles, but then your power bill has gone up. We want to see some of those numbers.

Definitely I agree with you when you talk about behavior change in your driving, because I saw a big difference because I own a hybrid. If I don't see that dial go up where I'm actually saving then I need to reduce my behavior as well, but my power bill of course hasn't changed.

I like to ask how many electric vehicles have been brought to Guam or have been sold on Guam. Maybe Mr. Gerling can share that with us.

Mr. Philippe Gerling: So far we've delivered four leaf full electric vehicles in the market. We have one customer currently looking at it. We have about five in inventory

Speaker Judith Won Pat: In your experience then, if it's charged at their homes then it'll be able to maintain its power capacity for how many hours or till they make it home?

Mr. Philippe Gerling: Oh yes, basically the charge gives 93 miles range, but it depends of course how your driving habits are yourself. As you said yourself, you watch the dial to see how much fuel you've saved. Anytime the vehicle goes downhill the battery recharges and anytime you apply the brakes the battery recharges itself as well. So there is give and take part of your driving, but reasonably with air conditioning running and operating the vehicle in normal condition anywhere between 60-70 miles is a reasonable expectation with our weather conditions.

Speaker Judith Won Pat: As more of these vehicles are brought to our island and sold then. We've already seen a company bank that has set aside a certain parking slots for plug ins. If we start to see more sale of these vehicles on the island, then I'm sure more businesses will start to do the same thing by providing those types of services, but do you as a businessman anticipate that with more plug ins will that negatively impact the power bill of that particular business.

Mr. Philippe Gerling: One of our customers owns a business and has put her business completely on solar power and this is the reason why she bought an electric vehicle because she didn't want to pay GPA power she gets her power for free and she didn't want to pay the gas pump because she gets her electric for free. The possibilities are there, the incentives from the energy office are there for solar power improvements to homes. Some of the banks provide financing and local financial institutions are already talking about providing some of finance

systems for the homes. I've seen schools that the Archdiocese has invested in solar systems where basically they buy the power at a reduced cost from the company that restores their full system. So it's just happening now on island, it's a new movement. Hawaii has seen a tremendous impact from solar power. It has really helped their power company reduce their investments because there are alternative sources that time to the grid.

Speaker Judith Won Pat: Can you let us know how much an electric vehicle cost is?

Mr. Philippe Gerling: The price ranges from \$28,000 - \$38,000 depending on the equipment and level of the trim you want for the vehicle. There's a \$7,500 federal rebate in place at this time on electric vehicles.

Speaker Judith Won Pat: In your testimony you're saying that it might be best to have that channel through the dealership, there for bringing it down by \$7,500. So if it costs \$28,000 minus \$7,500 there will be that reduction realized to the consumer. Is there a way in which then the Federal rebate be incorporated as well so there would be that \$15,0000 rebate instead?

Mr. Philippe Gerling: This time the Federal rebate is the tax rebate. If you're owed taxes you can rebate it. Unfortunately, many people on Guam pay taxes. So they may not afford themselves of the Federal rebate. That's an issue that is difficult to answer and it's a case by case basis. This is why Senator Duenas' bill's approach is different. The local incentive could be a GRT reduction or an off the top of the vehicle price reduction given through the dealer through GRT and then it does an immediate impact on the purchase cost.

Speaker Judith Won Pat: Thank you very much Mr. Gerling.

Chairman Pangelinan: Thank you very much, Senator Yamashita did you have a question? Senator Tony Ada? Senator Limtiaco? Senator Aguon? Senator Morrison?

Senator Tommy Morrison: Thank you Mr. Chair. I want to thank the men for their testimony. I'm here to discuss the advancement in technology with plug in car and vehicles, I like the open discussion and seeing how we can include this and I thank the author to allow me to co sponsor this and seeing how we can encourage our consumers and encourage our people on Guam to look to alternative vehicles that would allow them to save some money. Through this discussion I'm hearing that are other types of technology that are on the horizon and I'm sure that maybe there's some information that could be shared that needs to be shared that there are some other technology on the industry that are on the horizon that maybe are maturing already and maybe possibly introduced. Is there any information that could be shared since we are... this pattern that we're looking to now be more inclusive of other technologies out there that are already matured with this bill, but at the same time I want to know if there's anything out there on the horizon that we should be aware of that may come sooner or later.

Mr. Sammy Sotelo: Thank you for the question Senator, there are all kinds of technology actually, from fuel cells to hydrogen and natural gas and all that. But it all comes down today is the infrastructure. It's a very expensive proposition. There are countries in Asia that have taxis that run on natural gas. It's a different economy, infrastructure, safety concerns. EPA does not

have the same regulations. In speaking in the sense of... we fall under the US regulations when it comes to vehicles. There's a lot that's going on in the United States, but the problem is they're running into infrastructure problems. While it's a great idea to keep on watch, cause we're keeping a watch too. Our brands are very into progressing into developing into the next big thing. In reference of the impact of today's times, hybrid is here, hybrid is a great vehicle to get us to that next great technology whether it's full electric or an alternative source, hybrid technology is that technology to get us to that next level. The more it's out there the more it's accepted the more it's received. Just an example of an electric vehicle, there is one company that I know of that has these terminals, Coast 360, I can't think of another company on island that has, there maybe, but I'm just not aware of them. We're thinking boy, I don't know how much that costs them, but similar companies pay similar investments just to have this infrastructure, which is great we'll support that too, I think eventually it will happen. It won't happen over night or next year, but it'll happen over time. So my point is the faster and more hybrids get out in the community the more this will be relevant as table top discussion for peoples and their homes. I hope this helps answers your question.

Senator Tommy Morrison: What Prius did you bring on the early phase?

Mr. Sammy Sotelo: Number wise, I really can't tell you. But it was few and far between. It was a tough technology just to get started and it goes for the US as well. It took awhile just to comprehend. Like I said the behavior or perception of the hybrid, what does it mean and is it safe? A lot of it was the unknowns, but the technology of the first generation Prius to today's Prius is really night and day. The technology of just the battery itself can last longer and it's more reliable. Like I said we've done 121 just in one year this year in 2013 rather. Comparative to where it was in the first year when it was maybe a handful. I mean they've sold 4 or 5 in the last 6 months, so I'm sure it was similar to that when we first started.

Senator vicente pangelinan: Plus it was very ugly.

Mr. Sammy Sotelo: It was. Now we have three Prius, but we have Lexus that are not ugly.

Chairman Pangelinan: Sammy I just want to know ... Senator Morrison said what's out there on our horizon. I just want to know if it's Ford or GM is going to buy Tesla.

Mr. Sammy Sotelo: I don't think Tesla is going to give in, I don't even know.

Chairman Pangelinan: \$18 ~~Million~~ ^{Billion} dollars is what they're saying.

Mr. Sammy Sotelo: They don't want to branch out to privateers, they just want to come and do it themselves.

Senator vicente pangelinan: You know we're trying to justify this. Let me just say that this is very different than the federal rebate system. This is a straight out... I don't want to call it a tax credit. It's we're going to pay you \$7,500 to buy a fully electric vehicle. That's the concept here and I know there's discussion on other things. It's suppose to pay for itself and we're trying to justify that it'll pay for itself with the additional income that's freed up in order to reinvest, but you have to generate \$187,000 of GRT sales to generate \$7,500 in GRT income so if the average

savings is going to be \$200/month that's \$2,400/year times 1.3 which is the multiplier effect. That only generates \$3,120 in GRT gross sales from available disposal income. So it's going to be a really big subsidy. It's not a self generating self pay subsidy, due to the increase in income. It's really a commitment to reducing the carbon footprint. Conservation is not cheap, saving the environment is not cheap, for me that would be the prospective, but I would have to look at it. The numbers will not work out based on some of the issues presented based on the economics and cost associated with these vehicles and the savings that's passed onto the families and what they will be able to generate in additional GRT sales in the community. It is going to be a commitment by this government to reducing carbon footprint and saving the environment and lowering global warming all of the things that we need to do is costly to do, but we have to do. I just want to make that up front and I'm glad that there's additional discussion on how we can tailor this and make this work.

Pete you mentioned in your testimony that you suggested some income guidelines. Can you give the committee those income guidelines from your current programs and rebate programs on energy saving devices and things like that.

Mr. Pete Calvo: Actually Senator, just looking at the prospects of a higher investment for the product and the length of time, I just wanted to make sure that the program is successful in targeting the middle income, which I just took a quick look at USDA numbers and it was between \$25,000-\$51,000, which assures the payments will be made in a timely and prudent manner. That will guarantee the success of the program as well apply for the general public to view that success and benefit and be able to absorb the acceptance of this technology.

Chairman Pangelinan: If you're going to suggest any of those income guidelines, we would like to get them and then the source of those numbers. That will be helpful for the committee and everyone else to take a look at that. Of course as Mr. Gerling mentioned, the Federal program is a rebate program and reduces your tax liability and since most of the tax payers on Guam receive a refund, they won't be eligible for the rebate. There'll be no federal subsidy for this; it is almost purely a local subsidy in terms of allowing credits for the purchase of these electric vehicles. I don't have any other questions. I do want to thank everyone and I enjoyed the discussion this morning and I still want to know if GM is going to buy Tesla, because I'm going to buy Tesla stocks.

Thank you Si Yu'us Ma'ase ladies and gentlemen. We will continue to receive testimony and we have received testimony through the email and all of those will be included and made part of the record here. So thank you very much.

This concludes the testimony on Bill No. 203-32. There being no additional individuals to present any additional testimony, this Committee will continue to remain open for the acceptance of any additional information or public testimony on the bill discussed. You can submit those testimonies to my office directly on Soledad Avenue, as well as the Guam Legislature or through any of the electronic processes either email at senbenp@guam.net or through our website at senbenp.com.

III. FINDINGS & RECOMMENDATIONS

The Committee on Appropriation, Taxation, Public Debt, Banking, Insurance, Retirement, and Land, hereby reports Bill No. 203-32 (COR), as substituted with the recommendation
TO REPORT OUT. ONLY

I MINA' TRENTAI DOS NA LIHESLATURAN GUĀHAN
2013 (FIRST) Regular Session

Bill No. 203-32(CFR)

Introduced by:

Chris M. Duenas
D. G. Rodriguez, Jr. *AV*
V.A. Ada *AD*
T. A. Morrisson *2*

AN ACT TO OFFER INCENTIVES FOR THE PURCHASE OF
PLUG-IN ELECTRIC VEHICLES.

2013 OCT - 7 AM 10:17

1 **BE IT ENACTED BY THE PEOPLE OF GUAM.**

2 **Section 1. Legislative Findings and Intent.** *I Liheslaturan Guåhan* finds Guam to be an
3 ideal location for the use of plug-in electric vehicles. According to national driving statistics, the typical car
4 owner drives *less than* 30 miles daily. The average daily driving distance for Guam drivers would seem to
5 fall within the national average given our size and the location of most centers of employment and commerce.
6 *I Liheslatura* further finds several Guam car dealers offer electric vehicles that purport the capability to go
7 between 73-80 miles on a full charge, which has been rated by the USEPA as between 110-132 miles per
8 gallon equivalent (MPGe). The Guam Power Authority estimates the cost to “fill up” an electric vehicle is
9 about \$2.50 per gallon, as opposed to \$4.73 per gallon of unleaded gas. If a typical family on Guam spends
10 \$400 per month on fuel purchases, this same family could realize a savings of almost \$200 at the fuel pump
11 by purchasing a plug-in electric vehicle. *I Liheslatura* further finds plug-in electric vehicles to be a relatively
12 recent innovation in automotive technology which has led to higher prices for this type of vehicle. In
13 recognition of the need to improve consumer interest in electric vehicles, the federal government has been
14 offering a tax credit that can be taken at the time of purchase or when the purchaser files a return for the year
15 in which the electric vehicle was purchased. The offering of this tax credit levels the playing field when a
16 consumer considers the purchase of a new vehicle. Therefore, it is the intent of *I Liheslaturan Guåhan* to also,
17 level the playing field by strongly encouraging Guam motorists to consider the purchase of plug-in electric
18 vehicles by offering its own incentive of \$7500 per plug-in electric vehicle. It is also the intent of *I*
19 *Liheslaturan Guåhan* that this rebate shall be *in addition to* any federal tax credit applicable to the purchase of
20 plug-in electric vehicles.

1 **Section 2. Incentive offered.** Each person that purchases a plug-in electric vehicle (EV)
2 that meets the definition contained in Section 3 of this Act shall be eligible for a rebate of \$7,500,
3 subject to certain terms. The terms the purchaser must meet are: show proof of purchase of a new
4 vehicle and show proof of insurance. In addition, the vehicle owner must agree to: maintain
5 ownership of the EV for a period of no less than thirty-six (36) months; wait for at least thirty-six
6 (36) months before purchasing a new vehicle and submitting a new claim for a rebate; and, complete
7 and submit the necessary forms to claim a rebate. The rebate offered in this Section shall be *in*
8 *addition to* any federal tax credit applicable to the purchase of a plug-in electric vehicle.

9 **Section 3. Eligible Vehicle, determined.** A rebate is available for the purchase of a new
10 qualified plug-in electric drive motor vehicle that draws propulsion using a traction battery that has
11 at least four kilowatt hours (kWh) of capacity, uses an external source of energy to recharge the
12 battery, has a gross vehicle weight rating of up to 14,000 pounds, and meets specified emission
13 standards.

14 **Section 4. Rebates, funded.** Beginning with Fiscal Year 2015, the rebates shall be paid
15 from sums set aside in the annual budget of the government of Guam enacted for each fiscal year.
16 Three Hundred Seventy-five Thousand Dollars (\$375,000.00) shall be appropriated from the General
17 Fund to the Guam Energy Office for the payment of rebates to eligible claimants. This appropriation
18 shall continue to be available until expended. This Section shall be effective on October 1, 2014.

19 **Section 5. Administering Agency.** The Guam Energy Office shall administer the rebate
20 program created by this Act. The Guam Energy Office shall promulgate rules and regulations for the
21 administration of this program in accordance with the Administrative Adjudication Law.

22 **Section 6. Effective Date.** With the exception of Section 4 of this Act, the provisions of
23 this Act shall be effective upon enactment.

I MINA' TRENTAI DOS NA LIHESLATURAN GUÅHAN
2014 (SECOND) Regular Session

Bill No. 203-32(COR)

As Substituted by the Committee on Appropriations, Public Debt,
Legal Affairs, Retirement, Public Parks, Recreation, Historic Preservation
And Land

Introduced by:

**Chris M. Duenas
D. G. Rodriguez, Jr.
T. A. Morrison
V. A. Ada**

**AN ACT *ADD* A NEW CHAPTER 45A TO DIVISION 2, TITLE
10 OF THE GUAM CODE ANNOTATED, RELATIVE TO
ESTABLISHING THE PLUG-IN ELECTRIC VEHICLE
REBATE PROGRAM ACT.**

1 **BE IT ENACTED BY THE PEOPLE OF GUAM.**

2 **Section 1. Legislative Findings and Intent.** *I Liheslaturan Guåhan* finds
3 Guam to be an ideal location for the use of plug-in electric vehicles. According to
4 national driving statistics, the typical car owner drives *less than* 30 miles daily. The
5 average daily driving distance for Guam drivers would seem to fall within the national
6 average given our size and the location of most centers of employment and commerce.

7 *I Liheslatura* further finds several Guam car dealers offer electric vehicles that
8 purport the capability to go between 73-80 miles on a full charge, which has been
9 rated by the USEPA as between 110-132 miles per gallon equivalent (MPGe). The
10 Guam Power Authority estimates the cost to “fill up” an electric vehicle is about \$2.50
11 per gallon, as opposed to \$4.73 per gallon of unleaded gas. If a typical family on
12 Guam spends \$400 per month on fuel purchases, this same family could realize a
13 savings of almost \$200 at the fuel pump by purchasing a plug-in electric vehicle.

1 §45A109. Severability.

2 **§45A101. Establishment and Title.** This Chapter *shall* be known as the
3 *Plug-In Vehicle Rebate Program Act* (Act). The Guam Energy Office (GEO) *shall*
4 develop, implement, and administer the *Plug-In Vehicle Rebate Program* (Program) to
5 provide financial assistance toward the purchase of a plug-in electric vehicle.

6 **§45A102. Definitions.** For the purposes of this Act, *except* as otherwise
7 specifically provided, the following words and phrases, together with all of the
8 common derivatives thereof (i.e. verbs, plurals, gender, etc.), *shall* have the meaning
9 ascribed to them in this Section.

10 (a) Natural person *shall* mean a human being;

11 (b) Purchaser *shall* mean the natural person who purchased a new
12 qualified plug-in vehicle for which an application for the Program is made;

13 (c) Qualified plug-in electric drive motor vehicle *shall* mean a new
14 vehicle with at least four wheels, that draws propulsion using a traction battery
15 that has at least four kilowatt hours (kWh) of capacity, uses an external source
16 of energy to recharge the battery, has a gross vehicle weight rating of *not more*
17 *than* 14,000 pounds, and meets specified emission standards;

18 **§45A103. Rebate Incentive Offered.** Each natural person that purchases a
19 qualified plug-in electric drive motor vehicle *shall* be eligible for one (1) rebate of *not*
20 *more than* five percent (5%) of the total base price of the qualified plug-in electric
21 drive motor vehicle *not to exceed* a total base price of Thirty Thousand Dollars
22 (**\$30,000**). Each natural person *shall* only be eligible for one rebate for said natural
23 person's lifetime. The terms the purchaser must meet include, but are *not* limited to,
24 proof of purchase of the new qualified plug-in electric drive motor vehicle and proof
25 of insurance for said vehicle. The purchaser *shall* agree to maintain ownership of the

1 qualified plug-in electric drive motor vehicle for a period of *not less than* thirty-six
2 (36) months and *shall* complete and submit the necessary forms as prescribed by the
3 GEO to claim a rebate pursuant to the Program. If the purchaser transfers ownership
4 of the qualified plug-in electric drive motor vehicle for which a rebate was granted
5 within the thirty-six (36) month period, the purchaser *shall* repay a prorated amount of
6 the rebate granted to be determined by the GEO in the formulation of its promulgated
7 rules and regulations. The rebate offered in this Section *shall* be *in addition to* any
8 federal tax credit applicable to the purchase of a qualified plug-in electric drive motor
9 vehicle.

10 **§45A104. Eligible Vehicle, determined.** A rebate is available for the
11 purchase of a new qualified plug-in electric drive motor vehicle pursuant to the
12 definition in §45A102 of this Act.

13 **§45A105. Rebates, funded.** Beginning with Fiscal Year 2015, the rebates
14 *shall* be paid from sums set aside in the annual budget of the government of Guam
15 enacted for each fiscal year. Beginning in Fiscal Year 2015, Twenty Five Thousand
16 Dollars (**\$25,000**) *shall* be appropriated from the General Fund to the Guam Energy
17 Office for the payment of rebates to eligible claimants. This appropriation *shall*
18 continue to be available until fully expended.

19 **§45A106. Program, phase-out.** The rebate authorized in this Act is subject
20 to a phase-out (reduction) once one hundred (100) qualified plug-in electric drive
21 motor vehicle rebates have been provided beginning after October 1, 2014. The phase-
22 out *shall* begin in the second calendar quarter after the quarter in which the hundredth
23 (100th) rebate has been granted. During this quarter, the GEO *shall* be authorized to
24 *only* provide fifty percent (50%) of the full rebate for the following two (2) quarters,

1 then twenty-five percent (25%) of the full rebate for an additional two (2) quarters,
2 and no rebate thereafter.

3 **§45A107. Rules and Regulations.** Within one hundred eighty (180) days
4 after enactment of this Act, the GEO *shall* adopt such rules and regulations as may be
5 necessary to implement the provisions of this Act in accordance with the
6 Administrative Adjudication Act.

7 **§45A108. Effective Date.** With the exception of §45A106 of this Act being
8 effective upon enactment of this Act, *all* other provisions of this Act *shall* be effective
9 on October 1, 2014.

10 **§45A109. Severability.** If any of the provisions of this Act or the application
11 thereof to any person or circumstance is held invalid, such invalidity *shall* not affect
12 any other provision or application of this Act which can be given effect without the
13 invalid provision or application, and to this end the provisions of this Act are
14 severable.”



Mina'trentai Dos na Liheslaturan Guahan
32ND GUAM LEGISLATURE

Senator Vicente "ben" Cabrera Pangelinan

COMMITTEE ON APPROPRIATIONS, PUBLIC DEBT, LEGAL AFFAIRS, RETIREMENT,
PUBLIC PARKS, RECREATION, HISTORIC PRESERVATION AND LAND

Friday, January 10, 2014

Bill No. 203

SIGN UP SHEET

NAME	ADDRESS	PHONE	EMAIL	WRITTEN	ORAL	SUPPORT	
						Yes	No
PETER S. CALVO	6EO	646-4361	peter.calvo@epa.guam.gov	✓	✓	✓	
SAMMY SOTELO	TAMUNB	688-2814	SAMMY.SOTELO@AGRIALL.COM		✓	YES	

324 W. Soledad Ave. Hagatna, Guam 96910

Ph. 473-4236 Fax. 473-4238

Email: senbenp@guam.net



Mina'trentai Dos na Liheslaturan Guahan
32ND GUAM LEGISLATURE

Senator Vicente "ben" Cabrera Pangelinan

COMMITTEE ON APPROPRIATIONS, PUBLIC DEBT, LEGAL AFFAIRS, RETIREMENT,
PUBLIC PARKS, RECREATION, HISTORIC PRESERVATION AND LAND

Friday, January 10, 2014

Bill No. 203

SIGN UP SHEET

NAME	ADDRESS	PHONE	EMAIL	WRITTEN	ORAL	SUPPORT	
						Yes	No
Philippe GERLING		6470544	phgerling@iss2p.org.gm, GSM	✓		✓	

324 W. Soledad Ave. Hagatna, Guam 96910
Ph. 473-4236 Fax. 473-4238
Email: senbenp@guam.net



Mina'trentai Dos na Liheslaturan Guahan
32ND GUAM LEGISLATURE

Senator Vicente "ben" Cabrera Pangelinan

**COMMITTEE ON APPROPRIATIONS, PUBLIC DEBT, LEGAL AFFAIRS, RETIREMENT,
PUBLIC PARKS, RECREATION, HISTORIC PRESERVATION AND LAND**

Friday, January 10, 2014

Bill No. 203

SIGN UP SHEET

NAME	ADDRESS	PHONE	EMAIL	WRITTEN	ORAL	SUPPORT	
						Yes	No
MARTIN BENBENTE	GHC				✓		

324 W. Soledad Ave. Hagatna, Guam 96910
Ph. 473-4236 Fax. 473-4238
Email: senbenp@guam.net



Guam Renewable Energy Association

Testimony for Public Hearing
32nd Guam Legislature
Agana, Guam

January 10, 2014

Attention: Senator Chris M. Duenas

Public Hearing – Bill 203-32 Incentives for the Purchase of Plug-In Electric Vehicles

I am Jeff Voacolo, Founder and President of the Guam Renewable Energy Association. On behalf of the Guam Renewable Energy Association or GREAA, a Guam Trade Association with a membership of 25 member companies, who are very knowledgeable and can provide expertise in all sectors of the renewable energy industry wishes to express our support on behalf of Bill 203-32 Incentives For The Purchase Of Plug-In Electric Vehicles .

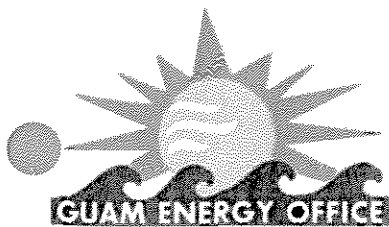
In addition to the federal tax credit offered of \$7,500 towards a purchase of an electric vehicle, the incentive you are presenting for an additional \$7,500 not only makes this vehicle purchase more affordable to the Guam Community but it provides our Community with a vehicle that is much more affordable to operate by providing cost savings over petroleum, reduced maintenance cost and most importantly, better air quality for you, your family and the community with no emissions. And if this car charging stations are coupled with solar energy systems now the sun becomes the gas station of the future for all of us and future additional savings are incurred. With the reduction in out of pocket expense, while helping the environment would make sense to support this bill.

I recently had the pleasure of driving the new electric cars on the Island at Nissan Guam and this was a wonderful experience. The new electric cars have come a long way in technology advancement since I first drove one 10 years ago. I commend you for sponsoring this bill and GREAA and its members fully support this Bill.

Thank you for your time and consideration,

Jeff Voacolo

P.O. Box 27389
Barrigada, 96921
Phone 671-487-3763



GUAM ENERGY OFFICE

Ufisinan Alentos Guåhan

Eddie Baza Calvo • Governor
Ray Tenorio • Lt. Governor
Eric M. Palacios • Administrator
Peter S. Calvo • Director

November 13, 2013

The Honorable Senator Vicente C. Pangelinan
Chairman, Committee on Appropriations, Public Debt, Legal Affairs, Public Parks, Recreation,
Historic Preservation & Land
32nd Guam Legislature
155 Hessler Street
Hagatna, Guam

SUBJECT: Testimony on An Act To Offer Incentives For The Purchase Of Plug-In Electric
Vehicles REF: Bill No. 203-32 (COR)

Buenas yan Hafa Adai. This testimony is in support of Bill 203-32, An Act To Offer Incentives
For The Purchase Of Plug-In Electric Vehicles.

The Guam Energy Office (GEO) fully endorses the incentives offered for purchase of electrical
vehicles (EV). Bill 203-32 recognizes the logic of EV benefits on Guam's roadways and the
conservation and environmental impact EV's promote. While the economic benefits in miles per
gallon (MPG) are noted, the environmental benefits are also significant. Reducing the amount of
petroleum-powered vehicles on our roads reduces Guam's carbon emissions on our environment
promoting a green Guam and reflects our commitment as a government to protect our land, air,
and sea.

Bill 203-32 embraces the strategic initiatives that the Guam Energy Task Force (GETF)
advocates in the updated Guam Strategic Energy Plan (GSEP), now before the Governor for his
endorsement. The GSEP is the product of the research conducted by the GETF in collaboration
with the Department of Interior (DOI) and the National Renewable Energy Laboratory (NREL).
As a result of this collaboration, the GETF adopted the Guam Initial Technical Assessment
Report and the Guam Transportation Petroleum-Use Reduction Plan contracted by NREL.
These primers led to the adoption of the GSEP and the Guam Energy Action Plan (GEAP) with
its four (4) implementing initiatives. The GEAP's four (4) actionable strategy initiatives are:

- (1) Public Outreach on Energy Efficiency and Conservation;
- (2) Demand-side Management Conservation and Energy Efficient Revolving Loan
Program;
- (3) Waste to Energy Options;
- (4) Transportation Options.

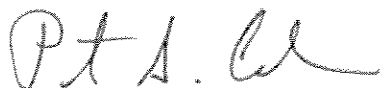
Bill 203-32 enables the implementation of the GEAP Transportation Option Initiative by facilitating EV on Guam. Part of the Transportation Option Initiative examines the EV feasibility through fleet vehicles with the government of Guam, specifically, Guam Power Authority and the Department of Public Works. Nevertheless, the benefits are quite evident as illustrated by the Bill 203-32's intent and that is reaffirmed by the GEAP and the GSEP. Title 5, Government Operations, Chapter 5, Guam Procurement Law, section 123, Motor Vehicles, allows for purchase of fleet vehicles. We would like to recommend that EVs or hybrids be encouraged for the government fleet.

As you may be aware, the GEO has conducted a rebate program in the recent past. The Guam Energy Efficiency Appliance Rebate Program, offered Energy Star qualified appliance vouchers to the public on December 15, 2010 and completed on May 28, 2011, a mere six months. It was an overwhelming success, and to this day we continue to receive calls as to the availability of this greatly popular program benefit.

We support the timeframe and rebate amount offered, but would like to recommend a household income eligibility requirement to assure an initial success for longer-term results. Our target would be the median middle-income bracket range based on the USDA designation. With the ability to meet the loan payments and maintenance for the duration of the 36 months, the program would guarantee the full benefit of the EV for the family, and visually promote the program for the long term. Upon the initial success, new mechanisms can be put in place to include other income categories.

Additionally, assuming that the plug-in capability is installed in the home, it would have to be certified by a qualified person to meet safety requirements. This should be incorporated into the purchase or other arrangement to ensure it meets safety standards and the Guam Power Authority should be advised of the additional load requirement.

Sincerely,



PETER S. CALVO
Director



NISSAN MOTOR CORP. IN GUAM
1012 North Marine Corps Dr., Rte. 1
Tamuning, Guam 96913
Tel: (671) 647-7261
Fax: (671) 647-7269
Website: www.nissanguam.com

Testimony on bill 203-32 (COR)

January 10, 2014

Honorable Senator Chris M. Duenas
Honorable Senator D.G. Rodriguez, Jr.,
Honorable Senator V.A. Ada
Honorable Senator T.A. Morrison

Thank you for introducing bill 203-32 (COR) to provide incentives to those residents of Guam who are inclined to purchase an electric vehicle - and should be encouraged to do so - by providing a local Government incentive in addition to the possible federal incentives in effect.

The intent of your bill is commendable because it recognizes the promise the new technology holds and identifies electric vehicles as an emerging technology that is here to stay.

It is Nissan Motor Corp. In Guam's view that the incentive should not include other technologies, such as alternative fossil fuel powered transportation that have become widely accepted and have been in use for years of which the most common examples are hybrid gas/electric vehicles for example.

It is also our view that the legislation could approach the incentive in a more direct way. If the \$7,500 incentive proposed in bill 203-32 (COR) is applied to the selling dealer at the time of sale it would create an immediate price reduction for the buyer upon purchase of an electric vehicle. The incentive could be applied to the dealer as a credit when filing monthly Gross Receipt Tax. Additionally, the proposed incentive would help families on Guam to obtain financing because the purchase amount considered by the financial institution would be immediately reduced by \$7,500.

In order to maintain the intent of bill 203-32 (COR) we agree that a 36 months ownership requirement is a reasonable time commitment to validate the incentive. However, we also recognize that practically, vehicle owners on Guam are sometimes transient or, on occasion, family obligations cause island residents to have to relocate. Therefore, it is our recommendation to pro-rate the unexpired portion of the \$7,500 incentive for failing to retain ownership for the duration of 36 months. Upon transfer of ownership at a point in time prior to the expiration of the 36 months, the Department of Revenue and Taxation - Department of Motor Vehicles would collect from the seller of the vehicle the appropriate pro-rated, unexpired balance of the incentive together with the ownership transfer fee.

Should you wish to have further discussions on the subject, we will be happy to participate in such.

Sincerely,

A handwritten signature in black ink, appearing to read "Philippe Gerling".

Philippe Gerling
General Manager
Nissan Motor Corp. In Guam



BUREAU OF BUDGET & MANAGEMENT RESEARCH

OFFICE OF THE GOVERNOR
Post Office Box 2950, Hagåtña Guam 96932

EDDIE BAZA CALVO
GOVERNOR

JOHN A. RIOS
DIRECTOR

RAY TENORIO
LIEUTENANT GOVERNOR

NOV 15 2013

Senator Rory J. Respicio
Chairperson, Committee on Rules
I Mina'trentai Unu na Liheslaturan Guåhan
The 31st Guam Legislature
155 Hesler Place
Hagåtña, Guam 96932

Hafa Adai Senator Respicio:

Transmitted herewith is Fiscal Note on the following Bill Nos.: 116-32(COR), 182-32(COR), 183-32(COR), 203-32(COR), and Fiscal Note Waiver on the following Bill Nos.: 94-32(COR), 210-32(COR), 214-32(COR).

If you have any question(s), please do not hesitate to call the office at 475-9412/9106.


JOHN A. RIOS
Director

Enclosures
cc: Senator Vicente (ben) Pangelinan

VFA
2/30/04
11/21/13

**Bureau of Budget & Management Research
Fiscal Note of Bill No. 203-32**

AN ACT TO OFFER INCENTIVES FOR THE PURCHASE OF PLUG-IN ELECTRIC VEHICLES.

Department/Agency Appropriation Information	
Dept./Agency Affected: Guam Energy Office	Dept./Agency Head: Peter S. Calvo
Department's General Fund (GF) appropriation(s) to date: N/A (100% Federal)	-
Department's Other Fund (Specify) appropriation(s) to date: N/A (100% Federal)	-
Total Department/Agency Appropriation(s) to date:	\$0

Fund Source Information of Proposed Appropriation			
	General Fund:	(Specify Special Fund):	Total:
FY 2012 Unreserved Fund Balance		\$0	\$0
FY 2014 Adopted Revenues	\$0	\$0	\$0
FY 2014 Appro. (Bill No. 1(4-S))	\$0	\$0	\$0
Sub-total:	\$0	\$0	\$0
Less appropriation in Bill	\$0	\$0	\$0
Total:	\$0	\$0	\$0

Estimated Fiscal Impact of Bill						
	One Full Fiscal Year	For Remainder of FY 2013 (if applicable)	FY 2014	FY 2015	FY 2016	FY 2017
General Fund	\$0	\$0	\$0	\$375,000	\$0	\$0
(Specify Special Fund)	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$0	\$0	\$0	\$375,000	\$0	\$0

- Does the bill contain "revenue generating" provisions? / / Yes /x/ No
If Yes, see attachment
- Is amount appropriated adequate to fund the intent of the appropriation? / / N/A /x/ Yes / / No
If no, what is the additional amount required? \$ _____ / / N/A
- Does the Bill establish a new program/agency? / / Yes /x/ No
If yes, will the program duplicate existing programs/agencies? /x/ N/A / / Yes / / No
Is there a federal mandate to establish the program/agency? / / Yes /x/ No
- Will the enactment of this Bill require new physical facilities? / / Yes /x/ No
- Was Fiscal Note coordinated with the affected dept/agency? If no, indicate reason: /x/ Yes / / No
/ / Requested agency comments not received by due date / / Other:

11/13/13

Analyst: <u>Dina P. Rivera</u>	Date: <u>11-8-13</u>	Director: <u>John A. Rios</u>	Date: <u>NOV 15 2013</u>
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Footnotes:
See attached Comments.

COMMENTS TO BILL 203-32(COR)

BILL NO. 203-32 (COR) IS AN ACT TO OFFER INCENTIVES FOR THE PURCHASE OF PLUG-IN ELECTRIC VEHICLES

Section 3 of the Bill proposes that a rebate be given for the purchase of a new qualified plug-in electric drive motor vehicle. Specifications should include "a new qualified plug-in electric drive motor vehicle that draws propulsion using a traction battery that has at least four kilowatt hours (kWh) of capacity, uses an external source of energy to recharge the battery, has a gross vehicle weight rating of up to 14,000 pounds and meets specified emission standards."

Section 4 of the Bill proposes that beginning FY2015, "the rebates shall be paid from sums set aside in the annual budget of the government of Guam enacted for each fiscal year. It is proposing an appropriation of Three Hundred Seventy-five Thousand Dollars (\$375,000) from the General Fund to the Guam Energy Office for the payment of rebates to eligible claimants to be effective October 1, 2014."

Section 5 of the Bill proposes that Guam Energy Office (GEO) be the administrator of the Rebate program created by this Act.

Per a recent news article on the Pacific Daily News (PDN) dated 11/7/13, "*Nissan's electric Leaf arrives Guam,*" it mentioned that Guam will not "have a pressing need for public charging stations because drivers typically don't drive more than 70 miles a day." However, it will cost between \$1,300 and \$1,400 for the consumer to buy and install a home charging system but of that amount, \$1,000 in tax credit can be claimed under federal tax rules, which apply to Guam, Nissan Guam states. Finally, the base price for a 2013 Nissan Leaf on Guam is around \$31,000. However, if federal tax credits worth up to \$7,500 and the proposed local rebate of \$7,500 are factored in, a significant savings could be realized to the customer for the purchase of the electric vehicle on Guam.

In summary, the overall intent of the Bill is positive in nature by assisting in Guam's effort in reducing petroleum use consumption (ref: Guam Transportation Petroleum-Use Reduction Plan, April 2013) and helping vehicle owners to realize significant savings in the long term. Per the Bill, "the Guam Power Authority estimates the cost to "fill up" an electric vehicle is about \$2.50 per gallon, as opposed to \$4.73 per gallon of unleaded gas. If a typical family spends \$400 per month on fuel purchases, this family could realize a savings of almost \$200 at the fuel pump by purchasing a plug-in electric vehicle." Per the PDN article, "Nissan Guam estimates the equivalent cost of electricity to fully charge the new "plug-in" vehicle will be \$7.00." However, considering the overall financial condition of the Government of Guam at this time, the proposed appropriation of \$375,000 from the General Fund per this Bill and any subsequent annual appropriations for the payout of rebates may entail a negative impact to the General Fund at this time.



COMMITTEE ON RULES

I Mina'trentai Dos na Liheslaturan Guahan • The 32nd Guam Legislature
155 Hesler Place, Hagåtña, Guam 96910 • www.guamlegislature.com
E-mail: roryforguam@gmail.com • Tel: (671)472-7679 • Fax: (671)472-3547

Senator
Rory J. Respicio
CHAIRPERSON
MAJORITY LEADER

Senator
Thomas C. Ada
VICE CHAIRPERSON
ASSISTANT MAJORITY LEADER

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Vicente (Ben) C. Pangelinan
Member

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MINORITY LEADER

Senator
Aline Yamashita
Member

October 7, 2013

MEMORANDUM

To: **Rennae Meno**
Clerk of the Legislature

Attorney Therese M. Terlaje
Legislative Legal Counsel

From: **Senator Rory J. Respicio**
Majority Leader & Rules Chair

Subject: Referral of Bill No. 203-32(COR)

As the Chairperson of the Committee on Rules, I am forwarding my referral of **Bill No. 203-32(COR)**.

Please ensure that the subject bill is referred, in my name, to the respective committee, as shown on the attachment. I also request that the same be forwarded to all members of *I Mina'trentai Dos na Liheslaturan Guahan*.

Should you have any questions, please feel free to contact our office at 472-7679.

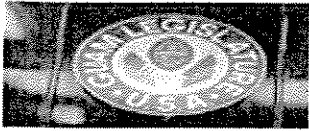
Si Yu'os Ma'åse!

Attachment

I Mina'Trentai Dos Na Liheslaturan Guahan

Bill Log Sheet

BILL NO.	SPONSOR	TITLE	DATE INTRODUCED	DATE REFERRED	CMTE REFERRED	PUBLIC HEARING DATE	DATE COMMITTEE REPORT FILED	FISCAL NOTES
203-32 (COR)	Chris M. Duenas, Dennis G. Rodriguez, Jr., V.Anthony Ada, Tommy A. Morrison	AN ACT TO OFFER INCENTIVES FOR THE PURCHASE OF PLUG-IN ELECTRIC VEHICLES.	10/7/13 10:17a.m.	10/7/13	Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public Parks, Recreation, Historic Preservation, and Land			



Lisa Dames <cipo@guamlegislature.org>

Public Hearing - FIRST NOTICE

Lisa Dames <cipo@guamlegislature.org>

Fri, Jan 3, 2014 at 3:35 PM

To: PHrg Notice <phnotice@guamlegislature.org>, phmaterials@guamlegislature.org

Hafa Adai,

The Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public Parks, Recreation, Historic Preservation, and Land will conduct a public hearing beginning at **9:00 am on Friday, January 10, 2014** at the Guam Legislature's Public Hearing Room.

The following is the agenda:

Confirmation Hearing

Dr. Marilyn Salas, Chamorro Culture Representative, Guam Historic Preservation Review Board

Bills

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If you require any special accommodations, auxiliary aids or other special services or for further information, please call the Office of Senator Vicente (ben) Cabrera Pangelinan at 473-4236/7. For copies of any of the Bills listed on this agenda, you may log on to the Guam Legislature's website at www.guamlegislature.com Testimonies may be submitted directly to our office at 324 West Soledad Avenue in Hagåtña or at the Mail Room of the Guam Legislature, via fax at 473-4238, or via email at office@senbenp.com

Lisa Dames
Chief of Staff
I MINA'TRENTAI DOS NA LIHESLATURAN GUAHAN
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I Mina'trentai Dos na Liheslaturan Guåhan

Senator Vicente (ben) Cabrera Pangelinan (D)

January 3, 2013

Memorandum

To: All Senators

From: Senator Vicente (ben) Cabrera Pangelinan 

Re: Public Hearing – FIRST NOTICE

Chairman
Committee on Appropriations,
Public Debt, Legal Affairs,
Retirement, Public Parks,
Recreation, Historic Preservation
and Land

Member
Committee on Education,
Public Libraries
and Women's Affairs

Member
Committee on General
Government Operations and
Cultural Affairs

Member
Committee on Municipal
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Hagåtña Restoration and
Development Authority

Member
Committee on Health &
Human Services, Health
Insurance Reform, Economic
Development and Senior
Citizens

Member
Committee on Aviation, Ground
Transportation, Regulatory
Concerns and Future
Generations

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Yanggen un nisisita espesiåt na setbision, put fabot ågang i Ifsinan Sinadot Vicente (ben) Cabrera Pangelinan gi 473-4236/7. Yanggen un nisisita kopian i priniponi siha ginen este na tareha, hålom gi i uepsait i Liheslaturan

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Tel: (671) 473-(4BEN) 4236 - Fax: (671) 473-4238 - Email: senbenp@guam.net

Website: <http://senbenp.com>

Memo to All Senators
January 3, 2014
Page 2

Guåhan gi www.guamlegislature.com Yanggen para un na'hålom testigu-mu, chule' para i ifisinin-måmi gi 324 West Soledad Avenue gi iya Hagåtña, pat guatto gi i Kwatton Katta gi i Liheslatura, pat faks gi 473-4238, patsino imel gi office@senbenp.com Este na nutisiu inapåsi nu i fendon gubetnamento.

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Lisa Dames <cipo@guamlegislature.org>

Public Hearing - FIRST NOTICE

Lisa Dames <cipo@guamlegislature.org>

Fri, Jan 3, 2014 at 3:37 PM

To: news@k57.com, news@guampdn.com, Sabrina Salas <sabrina@kuam.com>, Jason Salas <jason@kuam.com>, Mindy Aguon <mindy@kuam.com>, Krystal Paco <krystal@kuam.com>, clynt@k57.com, Betsy Brown <betsy@k57.com>, Kevin Kerrigan <kevin@k57.com>, "Gerardo R. Partido" <gerry@mvguam.com>, Jon Anderson <editor@mvguam.com>, marvic@mvguam.com, louella@mvguam.com, rgibson@k57.com, ALICIA PEREZ <aliciaperez69@hotmail.com>, Alicia Perez <perezksto@gmail.com>, Gaynor Daleno <gdumat-ol@guampdn.com>, "Daleno, Gaynor D" <gdumat-ol@guam.gannett.com>, Steve Limtiaco <slimtiaco@guampdn.com>, Oyaol Ngirairiki <odngirairiki@guampdn.com>, Jerick Sablan <jpsablan@guampdn.com>, Lifestyles_PDN <life@guampdn.com>

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Lisa Dames
Chief of Staff
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Public Hearing - SECOND NOTICE

Lisa Dames <cipo@guamlegislature.org>
To: PHrg Notice <phnotice@guamlegislature.org>
Bcc: lisa cipollone <ecipollone56@gmail.com>

Wed, Jan 8, 2014 at 8:34 AM

The Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public Parks, Recreation, Historic Preservation, and Land will conduct a public hearing beginning at **9:00 am on Friday, January 10, 2014** at the Guam Legislature's Public Hearing Room.

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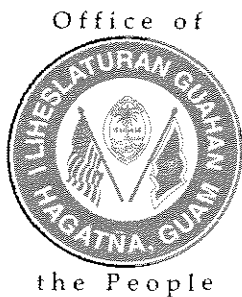
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Chief of Staff
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I Mina'trentai Dos na Liheslaturan Guahan

Senator Vicente (ben) Cabrera Pangelinan (D)

January 8, 2013

Memorandum

To: All Senators

From: Senator Vicente (ben) Cabrera Pangelinan 

Re: Public Hearing – SECOND NOTICE

Chairman
Committee on Appropriations,
Public Debt, Legal Affairs,
Retirement, Public Parks,
Recreation, Historic Preservation
and Land

Member
Committee on Education,
Public Libraries
and Women's Affairs

Member
Committee on General
Government Operations and
Cultural Affairs

Member
Committee on Municipal
Affairs, Tourism, Housing and
Hagåtña Restoration and
Development Authority

Member
Committee on Health &
Human Services, Health
Insurance Reform, Economic
Development and Senior
Citizens

Member
Committee on Aviation, Ground
Transportation, Regulatory
Concerns and Future
Generations

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Memo to All Senators
January 8, 2014
Page 2

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Lisa Dames <cipo@guamlegislature.org>

Public Hearing - SECOND NOTICE

Lisa Dames <cipo@guamlegislature.org>

Wed, Jan 8, 2014 at 8:32 AM

To: news@k57.com, news@guampdn.com, Sabrina Salas <sabrina@kuam.com>, Jason Salas <jason@kuam.com>, Mindy Aguon <mindy@kuam.com>, Krystal Paco <krystal@kuam.com>, clynt@k57.com, Betsy Brown <betsy@k57.com>, Kevin Kerrigan <kevin@k57.com>, Jon Anderson <editor@mvguam.com>, "Gerardo R. Partido" <gerry@mvguam.com>, marvic@mvguam.com, louella@mvguam.com, rgibson@k57.com, ALICIA PEREZ <aliciaperez69@hotmail.com>, Alicia Perez <perezksto@gmail.com>, Gaynor Daleno <gdumat-ol@guampdn.com>, "Daleno, Gaynor D" <gdumat-ol@guam.gannett.com>, Steve Limtiaco <slimtiaco@guampdn.com>, Oyaol Ngirairikl <odngirairikl@guampdn.com>, Jerick Sablan <jpsablan@guampdn.com>, Lifestyles_PDN <life@guampdn.com>

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I Mina'trentai Dos na Liheslaturan Guåhan
32nd GUAM LEGISLATURE
Senator Vicente (ben) Cabrera Pangelinan
Committee on Appropriations, Public Debt, Legal Affairs, Retirement,
Public Parks, Recreation, Historic Preservation, and Land

**INEKUNGOK PUPBLEKO
(PUBLIC HEARING)**

**gi Betnes, gi diha 10 gi Ineru, 2014
Friday, January 10, 2014**

**Kuåtton Inekungok Pubbleko gi Liheslaturan Guåhan
(Guam Legislature Public Hearing Room)**

**TAREHA
(AGENDA)**

**alas nuebi gi egga'an
(9:00 AM)**

**TAREHA
(AGENDA)**

**Para Konfirmasion:
(Confirmation Hearing)**

**Dr. Marilyn Salas, Chamorro Culture Representative, Guam Historic
Preservation Review Board**

**Priniponi Siha:
(Bills)**

**Bill No. 166-32 (LS) – Introduced by Speaker Judith Won Pat: An
Act to transfer title of Lot No. 5397 Municipality of Barrigada, Guam
to the University of Guam.**

**Bill No. 248-32 (COR) – Introduced by Senator Vicente Pangelinan:
An Act to appropriate Twenty-Five Thousand Dollars (\$25,000) from
the General Fund to allow the Government of Guam to pay for an
Inverse Condemnation Settlement pursuant to Superior Court of
Guam Civil Case No. CV1158-12.**

**Bill No. 203-32 (COR) – Introduced by Senator Chris Duenas: An Act
to offer incentives for the purchase of Plug-In Electric Vehicles.**

**Bill No. 244-32 (COR) – Introduced by Senator Frank Aguon: An Act
amending Public Law 32-068 relative to withholding Tax Revenue
Collections and making appropriations to the Unified Judiciary for
Law Enforcement salary increase implementation.**

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32nd GUAM LEGISLATURE

Senator Vicente (ben) Cabrera Pangelinan

Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public
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32nd GUAM LEGISLATURE

Senator Vicente (ben) Cabrera Pangelinan

Committee on Appropriations, Public Debt, Legal Affairs, Retirement, Public
Parks, Recreation, Historic Preservation, and Land

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